



MONROE CAPITAL

INDEPENDENT SPONSOR FINANCE

“ONE-STOP” DEBT & EQUITY SOLUTIONS FOR INDEPENDENT SPONSORS

INVESTMENT CRITERIA

COMPANY CRITERIA

- EBITDA of \$3 million and greater
- Historical & projected growth
- Solid industry fundamentals
- Diversified customer base

TRANSACTION CRITERIA

- Control or minority investments
- \$10+ million in enterprise value
- \$2+ million in Monroe equity per transaction
- Monroe to provide senior debt

MONROE CAPITAL ADVANTAGE

“ONE-STOP” DEBT & EQUITY SOLUTIONS

- Efficient and cost-effective path for independent sponsors looking to raise both debt & equity capital

ATTRACTIVE SPONSOR ECONOMICS

- Monroe offers independent sponsors with preferable economics (closing fees, annual management fees and promote structures)

ATTRACTIVE SPONSOR GOVERNANCE

- Flexible governance that preserves the ability for independent sponsors to retain control

ABOUT MONROE CAPITAL

With over 1,200 transactions completed and more than \$8 billion in financings for middle market clients in the U.S. and Canada, Monroe prides itself on its flexible investment approach and its ability to close and fund transactions quickly.



2018 BEST U.S. DIRECT
LENDING FUND of the YEAR



2018 SMALL MIDDLE MARKETS
LENDER of the YEAR, AMERICAS



2017 LOWER MID-MARKET
LENDER of the YEAR, AMERICAS



2016 LENDER FIRM
of the YEAR



2015 SMALL BUSINESS INVESTMENT
COMPANY (SBIC) of the YEAR

Chicago • New York • Los Angeles • San Francisco • Atlanta • Boston • Dallas

monroecap.com | 312.258.8300

© 2019 Monroe Capital LLC



INDEPENDENT SPONSOR FINANCE

The Independent Sponsor Finance vertical focuses on providing comprehensive “one-stop” solutions for independent sponsors seeking both debt and equity financing for acquisitions and recapitalizations. Monroe offers independent sponsors an efficient path for raising capital and a high degree of certainty in completing transactions. Monroe represents an excellent strategic partner capable of funding future growth while utilizing the most flexible, cost-effective capital structures. The team seeks to partner with independent sponsors with a proven track record of creating realized equity value. Our independent sponsor initiative combines Monroe’s rich history as a premier leverage lender with the extensive investing experience of seasoned private equity professionals.

INDEPENDENT SPONSOR FINANCE TEAM

Brad Bernstein Managing Director Head of the Equity Group (312) 568-7812 bbernstein@monroecap.com	Chris Larson Managing Director Equity Group (312) 568-7881 clarson@monroecap.com	Matt London Managing Director Equity Group (312) 429-6582 mlondon@monroecap.com	Zia Uddin Managing Director & Partner Portfolio Manager (312) 523-2374 zuddin@monroecap.com
---	--	---	---

REPRESENTATIVE INDEPENDENT SPONSOR INVESTMENTS

<p>\$10,000,000 Unitranche Credit Facility & Equity Investment</p> <p>Manufacturing Company</p> <p><i>Acquisition Financing</i></p>	<p>\$20,500,000 Unitranche Credit Facility & Equity Investment</p> <p>Healthcare Services Company</p> <p><i>Acquisition Financing</i></p>	<p>\$65,000,000 Senior Credit Facility & Equity Investment</p> <p>Leisure & Entertainment Company</p> <p><i>Add-on Acquisition Financing</i></p>
<p>\$27,000,000 Senior Credit Facility & Equity Investment</p> <p>Marketing Services Company</p> <p><i>Growth Capital</i></p>	<p>\$33,000,000 Senior Credit Facility & Equity Investment</p> <p>Corporate Events & Marketing Company</p> <p><i>Growth Capital</i></p>	<p>\$65,000,000 Term Loan & Equity Investment</p> <p>Engineering Services Company</p> <p><i>Acquisition Financing</i></p>