



# MONROE CAPITAL



## LEADER IN MIDDLE MARKET FINANCE

### INVESTMENT CRITERIA

- Middle market companies starting at \$3 million EBITDA

### INVESTMENT PRODUCTS

- Unitranche financings
- Senior debt
- Junior debt
- Cash flow and enterprise value based loans
- Asset based loans
- Second-lien or last out loans
- Mezzanine debt
- Club and syndicated investments
- Equity co-investments

### TRANSACTION TYPES

- Acquisitions
- Refinancings
- Bridge loans
- Growth capital
- Balance sheet restructuring
- Leveraged recapitalizations

### TARGET INVESTMENTS

- Private equity sponsored
- Privately held
- Women and minority-owned businesses
- Headquartered in the U.S. or Canada

### DIVERSE INDUSTRY EXPERIENCE WITH SPECIALIZED TEAMS DEDICATED TO:

- Retail and Consumer Products
- Healthcare
- Technology
- Media
- Specialty Finance
- Independent Sponsor
- Employee Owned Stock Ownership Plans (ESOPs)

With over 1,200 transactions completed and more than \$8 billion in financings for middle market clients in the U.S. and Canada, Monroe Capital prides itself on its flexible investment approach and its ability to close and fund transactions quickly.



2018 BEST U.S. DIRECT  
LENDING FUND of the YEAR



2018 SMALL MIDDLE MARKETS  
LENDER of the YEAR, AMERICAS



2017 LOWER MID-MARKET  
LENDER of the YEAR, AMERICAS



2016 LENDER FIRM  
of the YEAR



2015 SMALL BUSINESS INVESTMENT  
COMPANY (SBIC) of the YEAR

Chicago • New York • Los Angeles • San Francisco • Atlanta • Boston • Dallas

[monroecap.com](http://monroecap.com) | 312.258.8300

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## RETAIL & CONSUMER PRODUCTS ASSET BASED LENDING

Our team understands the intricacies and challenges within the retail and consumer products sector. We take a broad perspective when structuring our credit facilities, which maximizes flexibility and liquidity for our borrowers. Years of direct industry knowledge coupled with extensive and value-add relationships, allow us to deliver capital solutions custom tailored to fit your needs based on your goals.

### ASSETS FOR LENDING CONSIDERATION

- Inventory
- Accounts receivable
- Machinery and equipment
- Intangible assets

### INDUSTRY SEGMENTS

- Jewelry
- Apparel
- Furniture
- Food and beverage

### TYPES OF BUSINESSES FINANCED

- Specialty retailers
- Direct marketing
- Wholesale and distribution
- E-commerce
- Licensing

### RETAIL TEAM

Tom Aronson  
Managing Director  
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## REPRESENTATIVE TRANSACTIONS

<p><b>\$20,500,000</b> Unitranche Credit Facility <i>was provided to support the acquisition of</i></p> <p><b>the tie bar</b> <i>a portfolio company of</i></p> <p><b>CGP</b> Chicago Growth Partners</p> <p>Agent <b>Monroe Capital</b> <i>Innovative Capital Creating Value</i> www.monroecap.com</p>	<p><b>\$78,500,000</b> Senior Secured Credit Facility <i>was provided to support the acquisition of</i></p> <p><b>ESCORT</b> <i>a portfolio company of</i></p> <p><b>MONOMOY</b> CAPITAL PARTNERS</p> <p>Agent <b>Monroe Capital</b> <i>Innovative Capital Creating Value</i> www.monroecap.com</p>	<p><b>\$27,500,000</b> Senior Secured Credit Facility <i>was provided to support the acquisition of</i></p> <p><b>Gem Shopping Network</b> <i>a affiliated portfolio company of</i></p> <p><b>SUN CAPITAL PARTNERS, INC.</b></p> <p>Agent <b>Monroe Capital</b> <i>Innovative Capital Creating Value</i> www.monroecap.com</p>	<p><b>\$24,500,000</b> Senior Secured Credit Facility <i>was provided to support the acquisition of a</i></p> <p><b>Consumer Products Retail Company</b> <i>by</i></p> <p><b>SPK CAPITAL</b> LLC</p> <p>Agent <b>Monroe Capital</b> <i>Innovative Capital Creating Value</i> www.monroecap.com</p>
<p><b>\$125,000,000</b> Unitranche Credit Facility <i>was provided to support the growth of</i></p> <p><b>INCIPIO</b></p> <p>Agent <b>Monroe Capital</b> <i>Innovative Capital Creating Value</i> www.monroecap.com</p>	<p><b>Undisclosed Senior Credit Facility</b> <i>was provided to support the future growth of</i></p> <p><b>pure barre</b> lift • tone • burn</p> <p>Agent <b>Monroe Capital</b> <i>Innovative Capital Creating Value</i> www.monroecap.com</p>	<p><b>Undisclosed Senior Credit Facility</b> <i>was provided to support the growth of</i></p> <p><b>GOODE</b> CAPITAL PARTNERS</p> <p>Agent <b>Monroe Capital</b> <i>Innovative Capital Creating Value</i> www.monroecap.com</p>	<p><b>\$27,000,000</b> Senior Secured Term Loan <i>was provided to support the growth of</i></p> <p><b>Alliance Time</b> <i>A Division of Alliance Time Group of Companies</i></p> <p><b>Ashford</b></p> <p>Agent <b>Monroe Capital</b> <i>Innovative Capital Creating Value</i> www.monroecap.com</p>