



## MIDDLE MARKET FINANCE FOR THE CANNABIS & MRB INDUSTRY

Monroe Capital focuses on complex and special situation structured debt and equity financings covering all asset types and geographies. The team has a broad investment mandate, flexible capital and prides itself not only on its cannabis and marijuana-related business (MRB) industry expertise but also on its ability to move quickly and efficiently and provide certainty of execution.

Monroe Capital is a private credit asset management firm specializing in direct lending and opportunistic private credit investing, with approximately \$8.2 billion of assets under management. Since 2004, the firm has provided private credit solutions to borrowers in the U.S. and Canada in over 1,275 transactions with over \$10.5 billion in total financing volume.

### INVESTMENT CRITERIA

- Investment hold size from \$10 million to \$200 million
- U.S. and Canadian-based companies
- Non-leaf touching companies

### REPRESENTATIVE TRANSACTION

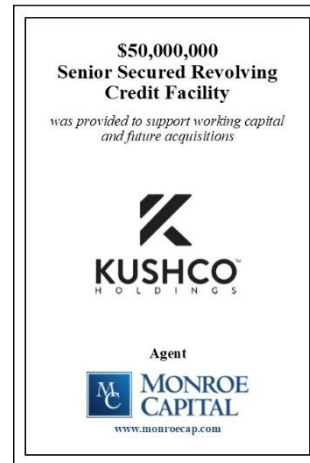
- Sole lead arranger and administrative agent on a \$50 million senior secured revolving credit facility for a manufacturer/distributor of ancillary products and services to customers in the cannabis and cannabidiol (CBD) industry.

### TRANSACTION TYPES

- Real estate
- Equipment
- Growth capital
- Acquisitions
- Refinancings
- Leveraged recapitalizations

### INVESTMENT PRODUCTS

- Asset-based loans
- Cash flow and enterprise value based loans
- Unitranche financings



### CONTACT

Steve Hinrichs  
 Managing Director & Southern California  
 Region Group Head  
 (310) 698-8752  
 shinrichs@monroecap.com



2019 BEST U.S. DIRECT  
 LENDING FUND of the YEAR



2018 LOWER MID-MARKET  
 LENDER of the YEAR, AMERICAS



2018 LENDER  
 of the YEAR



2018 SMALL MIDDLE MARKETS  
 LENDER of the YEAR, AMERICAS