



# MONROE CAPITAL

## INDEPENDENT SPONSOR FINANCE

### “ONE-STOP” DEBT & EQUITY SOLUTIONS FOR INDEPENDENT SPONSORS

#### INVESTMENT CRITERIA

##### COMPANY CRITERIA

- EBITDA of \$3 million and greater
- Historical & projected growth
- Solid industry fundamentals
- Diversified customer base

##### TRANSACTION CRITERIA

- ≥ \$20 million in enterprise value
- ≥ \$2 million in Monroe equity per transaction
- Monroe to provide senior debt

#### MONROE CAPITAL ADVANTAGE

##### “ONE-STOP” FUNDING SOLUTIONS

- Efficient and cost-effective path for Independent Sponsors looking to raise both debt & equity capital

##### ATTRACTIVE SPONSOR ECONOMICS

- Monroe offers Independent Sponsors with preferable economics (closing fees, annual management fees and promote structures)

##### ATTRACTIVE SPONSOR GOVERNANCE

- Flexible governance that preserves the ability for independent sponsors to retain control

#### ABOUT MONROE CAPITAL

With over 1,300 transactions completed and more than \$17 billion in financings for middle market clients in the U.S. and Canada, Monroe prides itself on its flexible investment approach and its ability to close and fund transactions quickly.



**2019** BEST U.S. DIRECT  
LENDING FUND of the YEAR



**2019** SMALL MIDDLE MARKETS  
LENDER of the YEAR, AMERICAS



**2018** LENDER  
of the YEAR



**2018** LOWER MID-MARKET  
LENDER of the YEAR, AMERICAS



**2015** SMALL BUSINESS INVESTMENT  
COMPANY (SBIC) of the YEAR

Chicago • New York • Los Angeles • San Francisco • Atlanta • Boston

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## INDEPENDENT SPONSOR FINANCE

The Independent Sponsor Finance vertical focuses on providing comprehensive “one-stop” solutions for independent sponsors seeking both debt and equity financing for acquisitions and recapitalizations. Monroe offers independent sponsors an efficient path for raising capital and a high degree of certainty in completing transactions. Monroe represents a strategic partner capable of funding future growth while utilizing the most flexible, cost-effective capital structures. The team seeks to partner with independent sponsors with a proven track record of creating realized equity value. For over 16 years, Monroe Capital has supported independent sponsors and executives in a variety of industries.

### INDEPENDENT SPONSOR FINANCE TEAM

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## REPRESENTATIVE INVESTMENTS

<p><b>\$75,000,000</b>            Senior Credit Facility &amp; Equity Investment</p> <p>Transportation            Cargo Company</p> <p>Acquisition Financing   MONROE CAPITAL</p>	<p><b>\$32,300,000</b>            Senior Credit Facility &amp; Equity Investment</p> <p>Media            Company</p> <p>Acquisition Financing   MONROE CAPITAL</p>	<p><b>\$75,000,000</b>            Senior Credit Facility</p> <p>Business Services            Company</p> <p>Acquisition Financing   MONROE CAPITAL</p>	<p><b>\$32,705,000</b>            Senior Credit Facility &amp; Equity Investment</p> <p>Healthcare            Company</p> <p>Recapitalization   MONROE CAPITAL</p>	<p><b>\$40,000,000</b>            Senior Credit Facility</p> <p>Consumer Services            Company</p> <p>Acquisition Financing   MONROE CAPITAL</p>	<p><b>\$10,000,000</b>            Unitranche Credit Facility &amp; Equity Investment</p> <p>Manufacturing            Company</p> <p>Acquisition Financing   MONROE CAPITAL</p>
<p><b>\$20,500,000</b>            Unitranche Credit Facility &amp; Equity Investment</p> <p>Healthcare Services            Company</p> <p>Acquisition Financing   MONROE CAPITAL</p>	<p><b>\$65,000,000</b>            Senior Credit Facility &amp; Equity Investment</p> <p>Leisure &amp; Entertainment            Company</p> <p>Add-on Acquisition Financing   MONROE CAPITAL</p>	<p><b>\$49,300,000</b>            Senior Credit Facility &amp; Equity Investment</p> <p>Specialty Chemical            Platform Company</p> <p>Acquisition Financing   MONROE CAPITAL</p>	<p><b>\$27,000,000</b>            Senior Credit Facility &amp; Equity Investment</p> <p>Marketing Services            Company</p> <p>Growth Capital   MONROE CAPITAL</p>	<p><b>\$33,000,000</b>            Senior Credit Facility &amp; Equity Investment</p> <p>Corporate Events &amp;            Marketing Company</p> <p>Growth Capital   MONROE CAPITAL</p>	<p><b>\$65,000,000</b>            Term Loan &amp; Equity Investment</p> <p>Engineering            Services Company</p> <p>Acquisition Financing   MONROE CAPITAL</p>